



[www.rdm.com/RMacademy](http://www.rdm.com/RMacademy)

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## R&M Academy



## get more

- More quality**
- 100 % quality control along the entire value chain
  - Swiss precision, from manufacturing to network installation
- More competence**
- Unique training, qualification and certification program
  - Standard global level of knowledge for partners, planners, and installers
- More success**
- Increased customer satisfaction
  - Perfect operational reliability and availability of the installations



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## Expert installation

### SUPPORT FOR PARTNERS

With the R&M Academy R&M ensures top-notch training and installations worldwide. R&M uses only highly qualified employees from its own ranks as instructors.

### QUALIFICATION THROUGH THE R&M ACADEMY TRAINING PROGRAMS

Graduates from the R&M Academy receive an ID Card along with a certificate and unrestricted permission to install R&M*freenet* and/or R&M*foxs* systems.

### QPP – R&M*freenet* EDUCATION PROGRAM

R&M offers installers the choice of copper and/or fibre in-depth, hands-on training to enable them to install, test and fault-find enterprise cabling systems to the highest quality.

Distributors can participate in the R&M*freenet* Education Program through the “Sales and Support Specialist” Course, which trains them to make the right choices for product specification and selection for their customers.

Installation managers are responsible for proper and professional installation and for quality control for R&M*freenet* systems. They receive comprehensive support from R&M. They can give their customers a twenty five-year R&M system warranty for correctly installed structured cabling solutions in one of two disciplines:

- Office Cabling
- Data Center

Designers take full responsibility for projects, for compliance with standards and for the proper and professional implementation of the cabling system. They work according to R&M installation and quality guidelines. They have a decisive influence on the performance and operational reliability of the planned data and communication networks. R&M extends a life-long application warranty for any projects they carry out.

There are two disciplines a designer can choose:

- Office Cabling
- Data Center



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### WHO CAN BENEFIT FROM THE R&M ACADEMY?

Installers, network planners and designers, distributors, distribution partners, IT consultants, service and maintenance personnel, users, network administrators, facility managers.

### HOW TO BECOME AN R&M PARTNER

Talk with the R&M market organization in your country. If you are serious about offering your customers products and installation work of impeccable quality, we are certain to come to an agreement.

### EXPERTISE AND A GOOD REPUTATION

R&M Academy participants can receive continuing education credits (CEC) from the professional IT association BICSI (Building Industry Consulting Service International), putting them well on their way to becoming internationally recognized network experts RCDD (Registered Communications Distribution Designer).

### www.rdm.com/RMacademy

Everything R&M partners need for their success is available online: warranty program, test guidelines, certification request and partner agreement. For more information, please visit [www.rdm.com/RMacademy](http://www.rdm.com/RMacademy).

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# The R&M Academy

## CERTIFIED INSTALLER PROGRAM – CIP

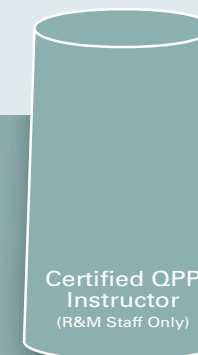
PUBLIC NETWORKS

R&M*foxs* Education Program

## QPP – QUALIFIED PARTNER PROGRAM

ENTERPRISE NETWORKS

R&M*freenet* Education Program



Standard Terms & Conditions



Lifetime Application Warranty

25 Years System Warranty

5 Year Product Warranty

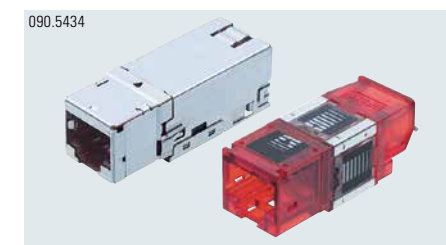
### WITH SWISS PRECISION

The R&M name is your guarantee of no-compromise quality. In their manufacturing, R&M and all suppliers follow the best traditions of Swiss precision engineering. With QPP/CIP, R&M partners now extend this unique quality control system all the way to the end customer.



### BEST CABLING SYSTEM

R&M*freenet* or R&M*foxs* is your first choice. You get more from this modular cabling system. In fact, it exceeds every standard in terms of performance, reliability and quality. The quick installation technique is efficient and exemplary.



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### FOR EVERY ENTERPRISE PROJECT

With R&M*freenet*, R&M partners can tackle any project whether it involves planning structured office and building cabling, installing networks in data centers or putting in the entire infrastructure for an industrial site.



### FOR EVERY FTTX AND WAN PROJECT

With R&M*foxs*, R&M Partners have the skills and experience to undertake any project, whether it involves installing outside plant material, planning a central office infrastructure or putting in a complete city-wide network ring.

### OUR SYSTEM FOR SUCCESS

R&M's Qualified Partner Program (QPP) and Certified Installer Program (CIP) are as effective as the R&M cabling system. QPP/CIP turns cabling pros around the globe into experts in quality for copper and fiber-optic solutions.



## Your added value

### CABLING SYSTEMS YOU CAN RELY ON

R&M offers one of the most comprehensive warranty programs in structured cabling pursuant to EN 50173-x, ISO/IEC 11801 and TIA/EIA 568-x.

The R&M Warranty Program is extended through certified partners who have graduated under the Qualified Partner Program (QPP). There are three levels of warranty:

- Five-Year Product Warranty
- Twenty Five-Year System Warranty
- Life-Long Application Warranty

### CIP – R&M*foxs* EDUCATION PROGRAM

Certified installation managers are responsible for proper and professional installation and for quality control of R&M*foxs* Systems. They receive comprehensive support from R&M.

There are two disciplines available:

- Inside Plant
- Outside Plant

Becoming an on-site product master gives engineers the advantages of being trained at their site on the product of their choice, ensuring the quality of handling and installation of R&M*foxs* products directly on the project they are working.

### WORKING TOGETHER GLOBALLY

R&M has created a global network of competent partners who professionally advise customers locally and make available the ideal solution for the given situation. Customers have access to the unique warranty program and identical quality standards worldwide through these certified partners.

You too can benefit from the advantages of The R&M Academy.

Contact your nearest R&M subsidiary and read up on the available programs at: [www.rdm.com/RMacademy](http://www.rdm.com/RMacademy)

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### Warranty

**5 Year R&M Product Warranty**

Reichle & De-Massari (R&M) is a partner you can trust for structured building and LAN cabling, as well as for connection and distribution equipment in the world of copper and fiber optics. R&M has a unique warranty program. As a family-owned Swiss company, R&M has a no-compromises policy with respect to quality. That means we are exclusively obligated to quality and to our customers, from the inspection of the components to the ongoing operation of the installations.

R&M offers one of the most complete warranty programs in the structured cabling industry based on EN 50173, ISO/IEC 11801 and EIA/TIA 568. We develop and produce network components and cabling systems of the finest quality. Our goal is to provide customers with a solution offering better and more lasting performance.

R&M warrants for a period of five years\*, that all products, with proper and professional handling, installation and operation, shall be free of defects in material and workmanship and will fulfil or exceed the performance values of the specifications listed at the time of the purchase in Appendix 1.

More information: [www.rdm.com/warranty5](http://www.rdm.com/warranty5)

**Reichle & De-Massari AG**

Andreas Seifman  
Head of Technical Support & Training

Christian Langen  
Head Corporate Quality Management

\* unless otherwise stated on the Website.